

FEATURED PROJECT

LOCATION

1401-1 Street SE, Calgary, AB

PRODUCTS USED

Tyndall Stone by Gillis Quarries, Roxul Insulation, Fero Ties, Bakor-Blueskin, Fast Brackets

PROJECT CONTRACTOR

Gracom Masonry, Calgary, AB

PROJECT SUPERINTENDENTS

Dave Alcock & Werner Zies

ARCHITECT

Abugov Kaspar Architecture, Calgary, AB

BROCK WHITE SALES REP.

Bob Driedger, Calgary, AB

TIME OF PROJECT

Completed March 2007

SASSO TOWER, CONDO PROJECT BY COVE PROPERTIES



The developer prefers to use masonry veneers on his projects and the City of Calgary encourages developers to feature upgraded buildings to increase the city beautification near the Stampede Grounds and the Round Up Center.



Calgary Branch has moved to a New Location

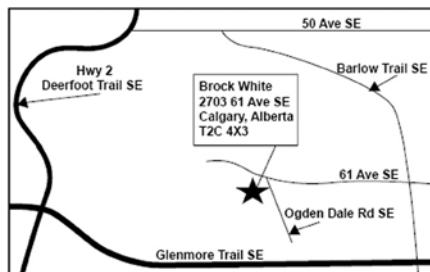
We are excited to announce that Brock White, formerly Manstar Distributors of Calgary, moved to a new location on March 30, 2007. This new (much larger) location allows us to provide an expanded product selection, inventory level and larger showroom so we are able to serve you better.

Effective April 2nd, we will be operating as Brock White Canada Company or just "Brock White" out of this new facility located at:

**2703 - 61 Avenue SE,
Calgary, AB T2C 4X3.**

Our phone and fax numbers remain the same:
Phone 403-287-5889
Fax 403-287-5881

Our new expanded product selections and inventory will include concrete accessories, masonry accessories, building



envelope systems, mechanical and other insulations, general supplies and job site tools in addition to the brick, stone and stucco products that you have purchased from us over the years.

Note: Our AGES branch will continue to operate and provide their great selection and services of geotextiles and erosion control products out of their existing facility at 285220 - 61 Avenue SE, Calgary, AB.

We are looking forward to continuing to be your **First Choice Supplier.**

From the President



As we look forward to our 54th construction season, I am pleased to again report that thanks to our customers, employees and vendors, the “State of Brock White” is very good. We achieved record sales in 2006

on strong growth in Central Canada plus the acquisitions of Manstar Distributors and AGES in Alberta. Our U.S. business slowed some on the residential market slowdown, but our geographic and product line diversification enabled overall sales growth even with the U.S. residential market decline. 2007 U.S. residential activity will remain slow on high inventories of new and existing homes for sale. U.S. commercial activity, however, should improve in 2007 and Canadian construction activity should remain strong across all our offices, so we expect another strong sales increase in total for the year. We’ve seen a lot of market ups and downs over the years, but we just focus on what we can control and that is our everyday goal to be your **FIRST CHOICE** of supply for quality construction specialty products.

We completed a number of projects in 2006 to improve customer service and operations including general website improvements, a Canada e-catalog update, new and improved facilities in both Sioux Falls and Fargo, and the integration of both Manstar and AGES into Brock White Canada. Our 2007 plans are to remain your **FIRST CHOICE** of supply through improved customer service to be accomplished by more employee training, expanded product line offerings (especially in Alberta), updated U.S. and Canada print catalogs, more centralized purchasing efforts to improve inventory fill rates, and computer system and other operating procedure improvements.

I want to take this opportunity to thank you for your business in 2006 and we look forward to serving you even better in order to remain your **FIRST CHOICE** for many more years to come. As always, tell us how we’re doing – we need your feedback to do the best possible job. Call or write me anytime or e-mail me at rgarland@brockwhite.com.

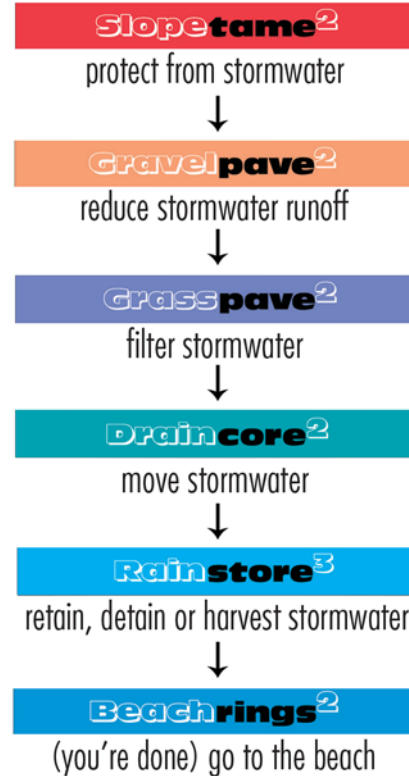
Sincerely,

Richard D. Garland
President

GEO TALK

go with the flow

[of stormwater]



**Invisible Structure
Training Available!**



Green Solutions For Parking, Paving, and Drainage Systems

www.invisiblestructures.com (continuing education)

Course Objectives:

Upon completion of this course the designer will gain a general understanding of the following:

- Explain the differences between dense and porous pavements
- Cover the brief history of the porous pavement industry
- Detail both the benefits and limitations of using porous pavement over conventional paving systems
- Identify the basic components of a paving system
- Explain the benefits of flexible plastic paving systems
- Show case studies of successful porous paving installations
- Give a brief explanation of how to install and maintain different porous paving systems
- Prepare you to choose the right system for your needs

FEATURED PROJECT

HAWKS LANDING SHOW HOME



LOCATION
Priddis, AB

PRODUCTS USED
Logix ICF, Steel Dog
Footing Brackets,
4'x9' PowerBlanket

**PROJECT
CONTRACTOR**
Brittania Custom
Homes, Okotoks, AB

**PROJECT
SUPERINTENDENT**
Bret McKay

ARCHITECT
Wolf Custom Homes,
Okotoks, AB

**BROCK WHITE
SALES REP.**
Andy Hodges,
Calgary, AB

TIME OF PROJECT
Winter/Spring 2007



LOGIXTM
INSULATED CONCRETE FORMS
Good. Solid. Logix.TM

After receiving many requests by home buyers for a greener and more efficient structure, the builder decided to try the construction of the house using Logix ICF blocks instead of the standard stick frame construction. They used the Logix ICF block on the entire house including the garage and a wine cellar in the basement

Larry Benner named new Branch Manager of Calgary Branch



We are pleased to announce that Larry Benner has been named the Branch Manager of our Calgary Branch. Larry joined Brock White on July 31, 2006 and had been the Sales Manager of Southern Alberta until being appointed the Branch Manager in early February, 2007

Larry has been involved in the construction industry for more than 20 years including residential and commercial construction and the distribution business. Most recently Larry was Operations Manager on the Prairies for I-XL Masonry Supplies

and Concrete Block-Sales & Marketing for Lafarge in Alberta. Larry sits on the Board of Directors for the Calgary Construction Association, the Alberta Construction Safety Association and the Masonry Contractors Association, Southern Alberta.

Larry is looking forward to creating a strong sales & service team, great new showroom and distribution business at their new location, and continuing the tradition of great sales & service of Manstar Distributors and the expansion into a full Brock White Canada Company Branch.

Larry and his wife Donna have five children and live in Calgary. Please contact him at the office, his cell 403-690-7245, or via email at lbenner@brockwhite.com

Congratulations to **PROVINCIAL LATHING** for being awarded Exterior Commercial Project of the Year

Brock White Company would like to congratulate Provincial Lathing for excellent work in winning this prestigious award.

Provincial Lathing has garnered a few awards for quality craftsmanship over the years. The most recent is for their work on the spectacular River Cree Resort and Casino in Edmonton's west end.

"On the River Cree Resort project we did the steel stud framing, drywall, t-bar and insulation for the hotel. We also did the complete exterior stucco to the casino and hotel complex," says Wayne proudly. And he should be proud, because the excellent



Carrie Fry and Wayne Barry of Provincial Lathing with Rachel Curry of Brock White

exterior work earned the company the prestigious 2006 Exterior Commercial Project of the Year Award from the Alberta Wall and Ceiling Association.

Well done!

FEATURED PROJECT

ENOCH RIVER CREE RESORT AND CASINO

LOCATION

Edmonton, AB

PRODUCTS USED

Senergy Wall System

ARCHITECT

Coho Evamy, Edmonton and Calgary, AB

GENERAL CONTRACTOR

Ledcor Construction, Edmonton, AB

APPLICATOR

Provincial Lathing (2001) Ltd., St. Albert, AB

JOB SUPT.

Ralph Westmeir

BROCK WHITE SALES REPS.

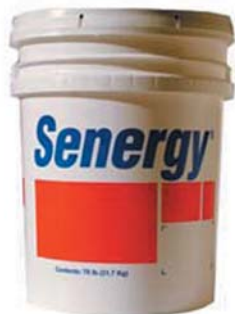
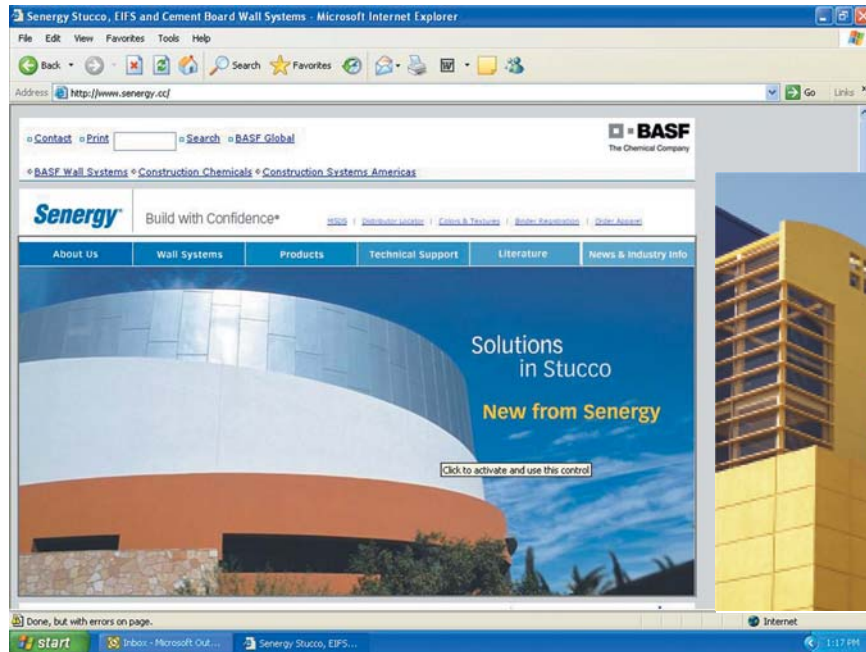
Rachel Curry, Blair Thieson and Stu Sasy, Edmonton

Close-up of building detailing



FEATURED PRODUCT

Senergy Products *Build with Confidence*



The Strength of Experience

For more than a quarter of a century, Senergy has been a leading provider of EIFS, stucco and specialty finishes and coatings for the North American Green construction industry. Our goal is to help our customers design and

construct the most enduring buildings possible. Combining knowledge, experience and the insight gained from listening to our customers' needs, enables us to develop advanced, cost-effective wall systems, finishes and coatings.

Our ever-expanding selection of acrylic, elastomeric and silicone finishes and coatings

provide the color and texture for each exterior and interior system. The quality of our finishes, base coats, adhesives, primers, trowel and roller applied air/weather barriers and other specialty products is continuously enhanced to yield the highest levels of performance.

Architects using Senergy's architectural binder can review and select from 15 wall systems that provide the "stucco look", including:

- EIFS
- Water-managed EIFS
- Cement-Board Stucco™
- Stucco Wall Systems
- Surfacing Systems for ICFs and Structural Insulated Panels

Senergy Products are available through Brock White Canada.

- **Senerflex® Secondary Weather Barrier Design** is used when an air barrier, additional sheathing protection and redundancy are desired.
- **Senerflex® Flashed Opening Design** is used when local drainage is desired around windows and other openings.
- **Senturlon™ I,II,III** are used in light commercial construction when an economical drainage system is desired and high windload capacity is not a design consideration.
- **Senerflex® Channeled Adhesive Design** is used when a rainscreen or moisture drainage system is desired to

satisfy local code issues related to drainage.

- **Senerflex® Channeled Insulation Design** is used when drainage is required and windload requirements dictate adhesive attachments

- **Senerflex® Adhered Mat Design** is used when an obstructed plane is required to allow the exit of incidental moisture from the structure's walls. It is ideal for retrofit over walls that are not suited to adhesive attachment.

- **Senerflex® Pressure Equalized Design** is used when dictated by local codes or requested.

All of these options are designed for use with Senerflex Classic PB and can be mixed and matched on the same building. This flexibility allows you to specify just the right level of protection while keeping design and construction costs to a minimum.

FEATURED PROJECT

WILDERNESS NORTH AIRPLANE HANGAR

LOCATION

Thunder Bay, ON

PRODUCTS USED

Simple Saver Insulation System
by Thermal Design, 30,000 sq. ft.

PROJECT CONTRACTOR

Alan Cheeseman,
Thunder Bay, ON

BROCK WHITE SALES REP.

Wayne Davis, Thunder Bay, ON

TIME OF PROJECT

Winter 2005-Spring 2006



Wilderness North built a 15,000 sq. ft. airplane hangar to service Northwestern Ontario Lodges and Resort Outfitter and Float Planes. They selected the Simple Saver Insulation System as it provided rugged interior finish required and over time the best energy savings versus the traditional metal building insulation system.

FEATURED PRODUCT Simple Saver System by Thermal Design

Benefits to Contractors:

As a contractor, the benefits of choosing the Simple Saver System are numerous. They include the following:

- Increased profits
- Better building values generate more sales
- Less time and money saved on callbacks and repairs
- Greater options in R-values satisfy customer
- Energy efficient systems produce sales
- Faster construction saves time and money
- Attractive appearance will increase sales
- Reduce opportunities for OSHA fines
- Owner comfort with regulated environment
- Increased safety
- Energy codes and OSHA regulations met
- Freedom of movement possible for workers with fall protection

Benefits to Owners:

Benefits to owners include but are not limited to:

- Owners' increased profits
- Optimum thermal performance for low cost
- Lower energy costs
- Lower maintenance costs: reduced condensation and durable,
- Washable liner surface
- Increase owner image with attractive interior
- Increased productivity associated with appearance/design of system
- Owners' increased comfort
- Uniform environmental temperatures
- Less air infiltration
- Brighter interior

- Excellent acoustics
- Concealing girts and purlins eliminates dust collection
- Flame and smoke retardant materials
- Improved productivity and efficiency
- Reduced spending on energy, HVAC equipment = greater profit margins



Benefits to Architects:

Architects who specify the Simple Saver System will enjoy many benefits:

- Introducing energy savings will increase trust from builders
- Energy codes are presently requiring more efficient systems
- Owners will be receptive to a system which offers bottom line savings
- Owner's perception improved by having their interests/needs in mind

Benefits to Erectors:

The Simple Saver System is an excellent addition to any erector's building. Specifically, the erector will benefit in the following ways:

- Increased profits and safety
- Save time and money installing rapid, efficient system
- Increased sales potential around "total building package"
- Reduced exposure to risk involving employee safety
- Reduced insurance expense and OSHA fines with safety precautions offered
- Better value buildings will increase erectors image and sales

FEATURED PRODUCT

Dow-Froth-Pak

Versatile, Fast Curing — FROTH-PAK Refillable Polyurethane Spray Foam System

FROTH-PAK™ is a foamed in place two-component polyurethane spray foam that comes in both portable kits and refillable tanks. It is available in multiple densities and is ideal as an insulator or air-sealant.

FROTH-PAK can be used to fill cavities, wall and floor penetrations, cracks and expansion joints, cold storage facilities and refrigerated trailers.

FROTH-PAK can also be used to repair roofs or damaged insulation boards. It is ideal for filling pitch pockets, low ponding water areas on roof decks and fabricating on-site cant strips.

FROTH-PAK bonds to most construction materials including lumber, plywood, particleboard, foamboard, masonry, metals, drywall, concrete and foam panels.

FROTH-PAK consists of two main intermediate components — Iso (A) and Polyol (B) — that are mixed together to form polyurethane foam. Both “A” and “B” tanks are pressurized using nitrogen. The hose assembly (which is attached to the gun applicator) includes two hose lines; one is connected to the “A” tank and one is connected to the “B” tank.

- When the tanks are turned on, the system becomes pressurized.
- An impingement type mixer/spray nozzle is inserted into the face of the gun.
- When the trigger is pulled the two chemicals mix together in the nozzle and then spray out to produce foam that expands 3 to 5 times.
- FROTH-PAK will skin over in 30-40 seconds and be completely cured in less than one minute.
- No job is too big. Trouble-free set up and use. No extensive preparation or waiting. Low maintenance. Minimal operator training required.
- Economical, low up-front equipment investment.
- Increase profits, no waiting on outside polyurethane foam contractors.



- The system is refillable when empty. Simply return the exhausted tanks to Brock White for another set.
- The Froth-Pak Refillable System is available in both regular and flame spread rated formulas.
- Bonds to STYROFOAM.
- Can be used with an open and enclosed mold in conjunction with a good general mold release.

The Dow Froth-Pak Refillable Two Component Polyurethane system can be used for:

- Insulation
- Structural Integrity
- Sound Dampening
- Vibration Control
- Dust and Air Infiltration Control
- Surface Protection
- Flotation

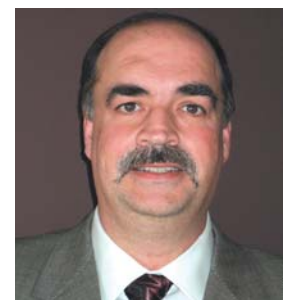
The FROTH-PAK™ polyurethane refill spray foam system is designed for projects large and small that require polyurethane foam

The system consists of “A” and “B” chemical tanks, chemical filters, a high-pressure regulator and nitrogen lines, chemical dispensing hoses and the INSTA-FLO™ Gun. The refill system requires dry nitrogen for chemical tank pressurization. Nitrogen is not supplied with Refillable FROTH-PAK system. It is available from any welding air supplier.

FROTH-PAK polyurethane spray foam systems are available in a variety of refill tank sizes: 17, 60, 120 and 350 gallons.

Carlos DaRocha named Outside Sales Representative for Thunder Bay Branch

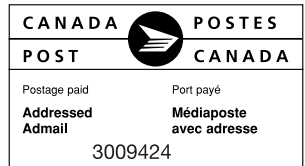
The management and staff of Brock White welcome Carlos DaRocha to their team as Outside Sales Representative. Carlos brings 18 years of knowledge and experience in the power tool and fastener industry to his new position. Carlos invites all of his friends and customers to call or visit him at Brock White.



BROCKWHITE

CONSTRUCTION MATERIALS

P.O. Box 3900 2, Inkster Park Postal Outlet
Winnipeg, Manitoba R2X 3B3



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